EuDA Conference"Breaking Trade Barriers Around the World"



Special Focus on the World Dredging Markets

13 November 2014, Brussels

Possible ways for European Dredgers to enter the US Market

Andrew DURANT Samuels International Associates



European Dredging companies WILL operate in the US.



The US Dredging Market will be opened!

Why?

Why now?

Stop referring to the Jones Act!

Path to Liberalisation through Education



The US Dredging Market will be opened!

It makes sense ...

European Dredgers bring added value to

- Labor
- Industry (petrochemicals, East Coast & Gulf ports, ...)
- Obama Administration (Infrastructure competitiveness)
- Environment



Thank you!

Questions?

